



Miss Ruth Pyle,
629 Lake St.,
Reno,
Nevada.

Friday night.

Sweetheart -

another letter today
that told of the fortunes
of the ring. I like to
read about 'em, because
I know what fun it
is to have it announced.
Bless
all over again. Bless
your old heart, you de-
serve all the happiness
you can get out of it.

This week we have
been giving special dis-
counts on ranges - and
business has been good.

Today we sold nearly thirty
of them and the sales totaled
over \$600. another fellow and
I won a dinner and theater
party on it, too, from the
commercial manager.

That Boston Guy - Uttinghof
was on the scene again today
too, and appeared very well
satisfied with the results of
the test I made for him. Now
he has a problem in burned
design for me to work on, and
it's an interesting one too. I
like the fact that I have
his attention, and the sort
of problems he is giving me,
too, because, with my
sales experience, I am being
pushed into the industrial
field where there are big jobs
where ~~at~~ the field is new
and big - and where the
prospects are limitless. Here's
a big try at something good
for you and me -
Dumme's tired - but not

too tired to wish that your
play is a success, and that
next Wednesday will be a
big happy climax to your
four years wonderful work. I
want to see you get your
diploma, sweetheart, and to
hear the applause as you re-
ceive it. It will be big I'll
warrant.

most of all I want October
to come quickly so I can see
you, and deliver to you all this
love that's welling from my heart.

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